

## CUSTOMER

### LEVEL 1

#### SAP APPLICATION CUSTOMER

**Over 1500 users**

SAP APPLICATION is a bundle of business applications that provide integration of information and processes, collaboration, industry-specific functionality and scalability. SAP APPLICATION is based on SAP's technology platform called NetWeaver.

**R82 700**

### LEVEL 2

#### SAP APPLICATION CUSTOMER

**500 - 1500 users**

SAP APPLICATION is a bundle of business applications that provide integration of information and processes, collaboration, industry-specific functionality and scalability. SAP APPLICATION CUSTOMER is based on SAP's technology platform called NetWeaver.

**R60 640**

### LEVEL 3

#### SAP APPLICATION CUSTOMER

**200 - 500 users**

SAP APPLICATION is a bundle of business applications that provide integration of information and processes, collaboration, industry-specific functionality and scalability. SAP APPLICATION is based on SAP's technology platform called NetWeaver.

**R44 100**

### LEVEL 4

#### SAP APPLICATION CUSTOMER

**Up to 200 users**

SAP APPLICATION is a bundle of business applications that provide integration of information and processes, collaboration, industry-specific functionality and scalability. SAP APPLICATION is based on SAP's technology platform called NetWeaver.

**R22 050**

### LEVEL 5

#### BUSINESS ONE

The SAP Business One software solution integrates working business functions for the whole company, including financial management, purchasing, sales, distribution, customer service management (CRM), inventory management, production, project management and field service.

**R11 580**

## PARTNER

### LEVEL 1

#### GLOBAL LOCAL SAP SERVICES OR TECHNOLOGY PARTNER | HYPERSCALERS

SAP global partners are companies who have achieved SAP partner certification around the world. SAP has two types of partners: local and global.

**R63 100**

### LEVEL 2

#### SAP VAR, CHANNEL & SERVICES PARTNER

Value added resellers (VARs) that have been certified as SAP Partner Center of Expertise (PCOE) are authorized to sell SAP VAR-delivered support to their end customers. Their duty is to provide product support (1st and 2nd level) to their end customers, and SAP will provide development support (3rd level).

SAP Customer Relationship Management (SAP CRM), organizations can manage partner relationships and help channel partners sell more effectively, creating a more profitable indirect channel.

**R26 500**

### LEVEL 3

#### SAP B1, EBM

SAP Business One is business management software designed for small and medium-sized enterprises, sold by the German company SAP SE. As an ERP solution, it aims to automate key business functions in financials, operations, and human resources.

**R11 000**

## INDIVIDUAL CONTRACTORS

#### Individual SAP Contractor

Individual SAP Contractor is an individual with an understanding of SAP products and marketplaces and not part of a SAP Business Partner or Customer

**R2 000**

## TECHNICAL PARTNER

#### Affiliated Technical Partner

Non-SAP Technical Partner that is involved during the implementation of SAP for customers.

**R15 000**