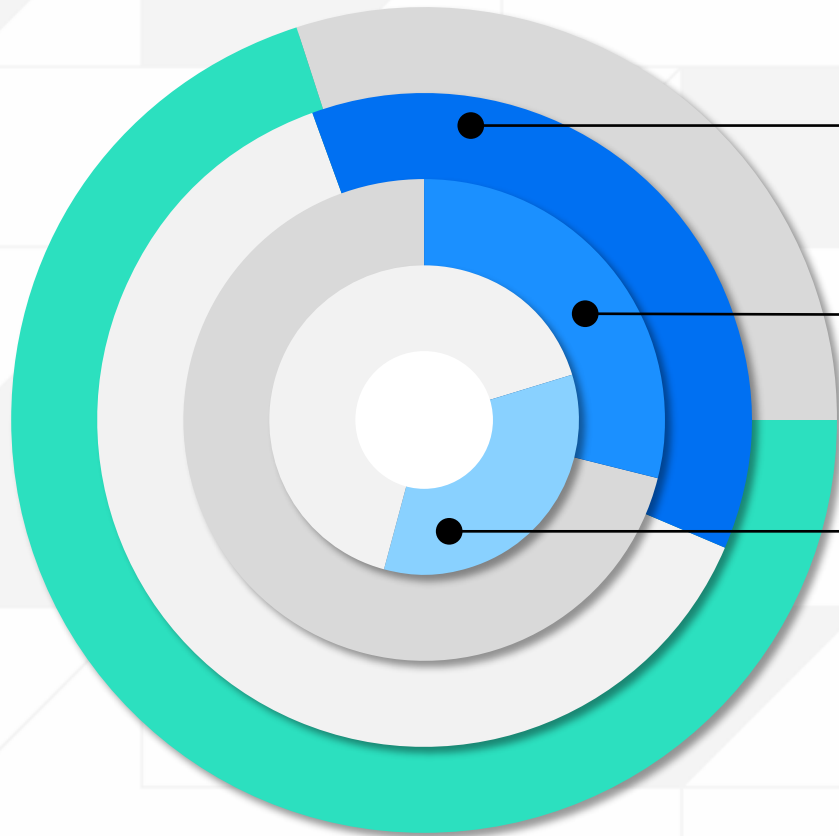


Manage Collaboration Cost Savings & Compliance

Intelligent Spend Management

Rosy Baker-Zwambila
Head of Intelligent Spend Management - Africa

Does this sound familiar?



37% of procurement leaders say most/all of their procurement processes are manual¹

29% say legacy systems significantly limit their ability to scale and support growth²

One-third question their organization's ability to analyze spend history effectively in decision-making³

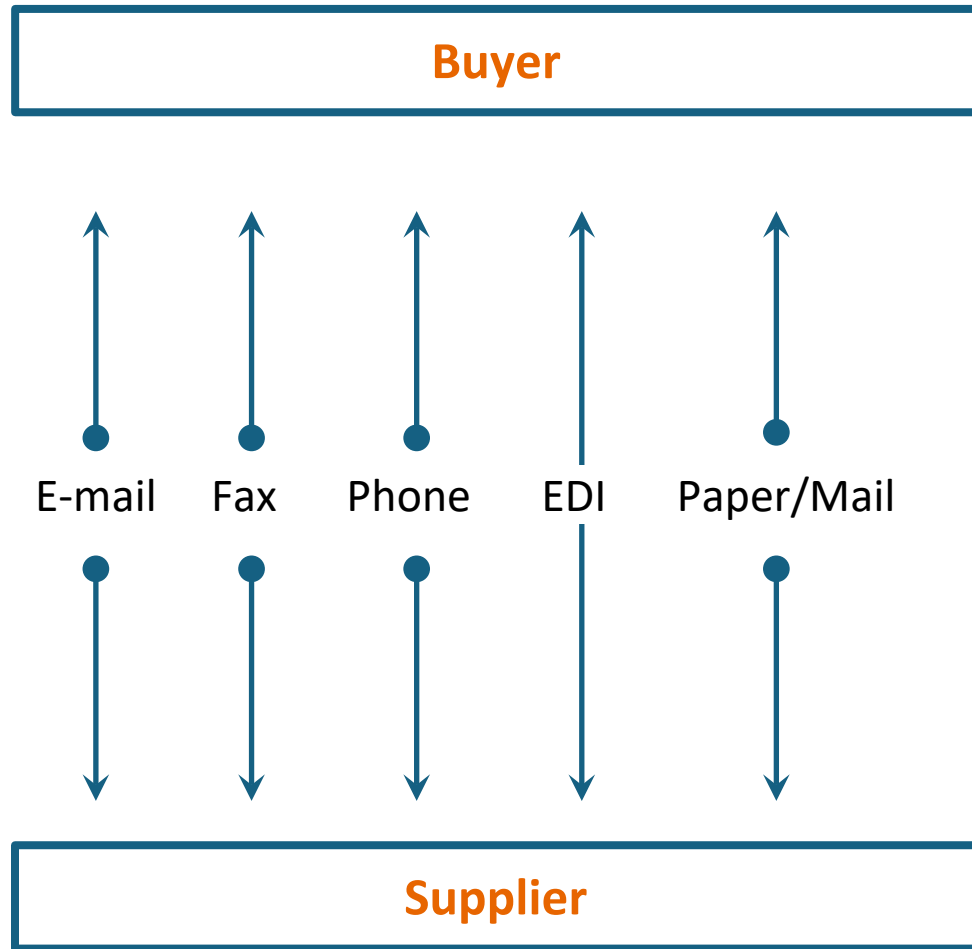
1. Oxford Economics, 2022

2. CFO Insights, Oxford Economics 2024

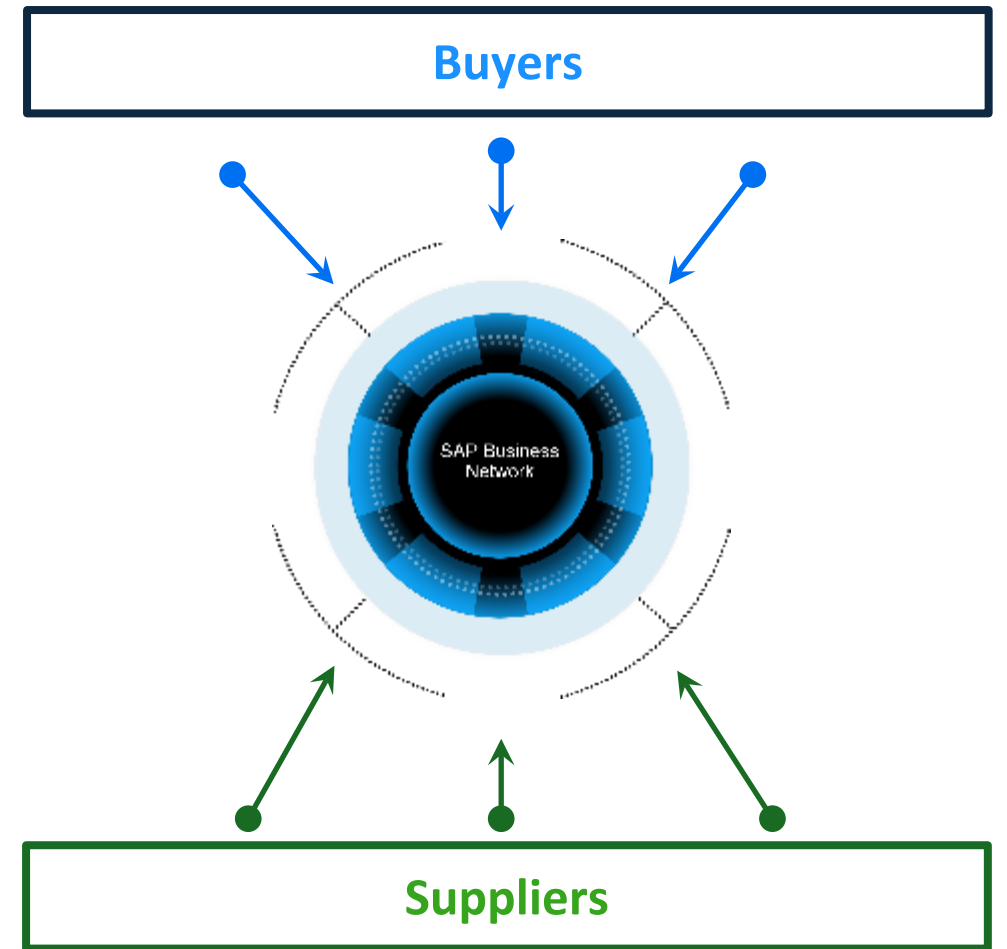
3. Managing Digital Transformation, Oxford Economics 2024

SAP Business Network extends your ERP investment and processes to your trading partners

One-to-one transactions



Many-to-many collaboration



SAP Business Network extends your core processes beyond the four walls of your business to your trading partners



Indirect Procurement	Supply Chain	Logistics	Asset Management	Finance	Sustainability
Find & discover trading partners	Order collaboration and invoice visibility	Freight order collaboration	Central asset repository	Dynamic Discounting	Scope 3 Carbon Tracking
Order collaboration and invoice visibility	Planning and forecasting collaboration	Global track and trace and logistics visibility	Collaborative asset definition	Receivables, Payables and Inventory Financing	HRDD questionnaires
Supplier risk assessments	Supplier-managed inventory visibility	Dock appointment scheduling	Collaborative maintenance and service	V-Card	N-tier material traceability with batch & serial # tracking
	Contract manufacturing collaboration	Dispute & settlement	External workforce	Sustainable Supplier Finance	Supplier Sustainability Reporting
	Quality collaboration				Verified Supplier Sustainability Ratings
	Supplier risk assessments				
SAP S/4HANA, SAP ERP, SAP Intelligent Spend Management	SAP Integrated Business Planning, SAP S/4HANA Manufacturing, SAP ERP, SAP Intelligent Spend Management	SAP S/4HANA, SAP Transportation Management, SAP Yard Logistics, SAP ERP	SAP S/4HANA Asset Management, SAP Intelligent Asset Management, SAP Fieldglass	SAP S/4HANA Finance, Taulia	SAP Ariba Supplier Risk, SAP Sustainability Data Exchange, SAP S/4HANA

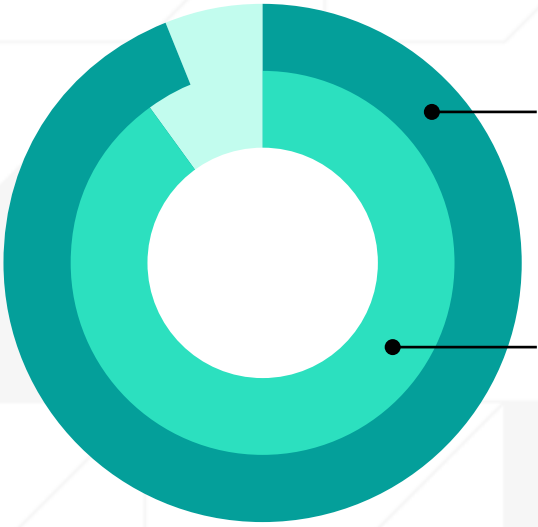
Integrated with SAP solutions to orchestrate end-to-end processes with all trading partners

SAP Business Network capabilities may differ between ERP versions



All future innovation for procurement at SAP will be with SAP Ariba

Top SAP Ariba customers see:



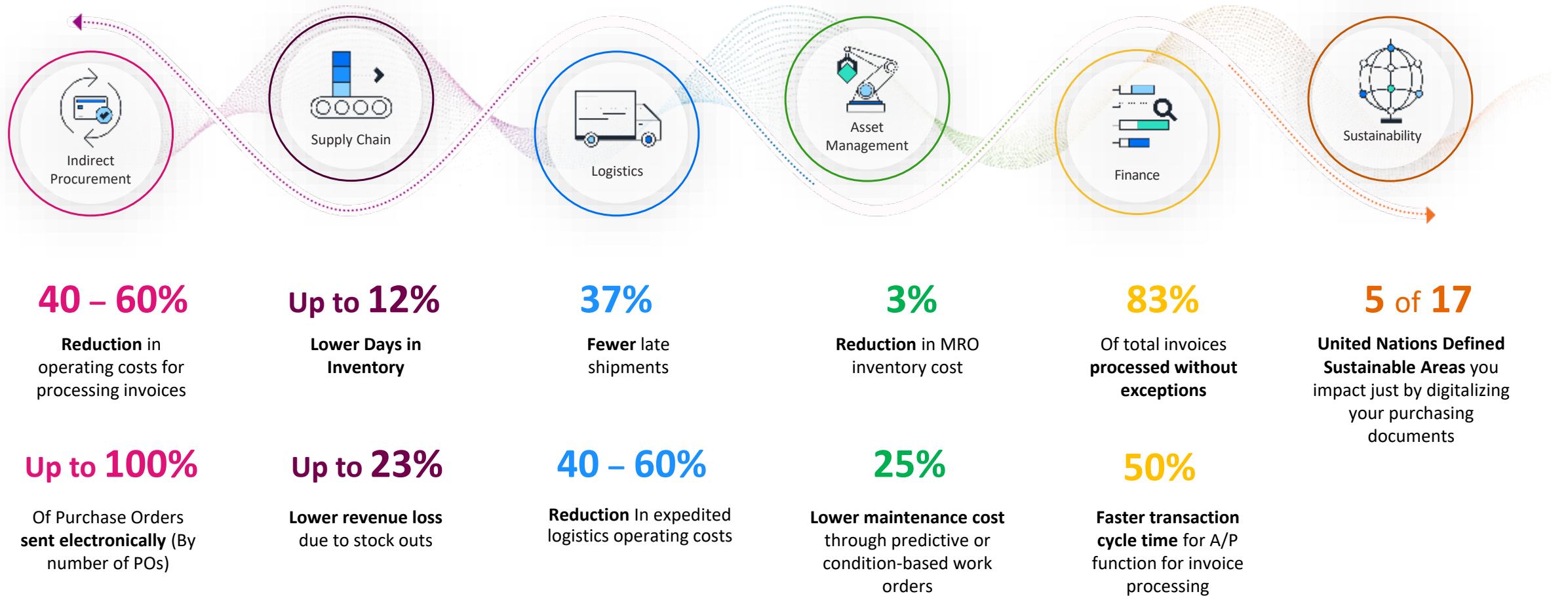
94% addressable spend under compliance

90% exception-free invoice rates



7.8%
sourcing savings

SAP Business Network Business Value





Rosy Baker-Zwambila

Sales Leader for Intelligent Spend & Business
Networks, SAP Africa

Let's connect

Email: rosy.baker-zwambila@sap.com

[LinkedIn](#)

